

FSF CONFERENCE

2025

NZ'S ULTIMATE EVENT IN CREDIT AND FLEET LEASING

Thursday 6 November | Aotea Centre, Auckland

(FSF Awards Dinner Wednesday 5 November)

PLATINUM SPONSOR:





COFFEE + REGISTRATION 08:00 AM

Grab an espresso coffee thanks to Instant Finance

08.45 AM - PART 1

Conference Opening - With former business journalist and broadcaster Rawdon Christie and FSF Executive Director, Lyn McMorran





Economic Insights for Uncertain Times

Kiwibank Chief Economist Jarrod Kerr draws on global experience to reveal the economic and geopolitical currents shaping New Zealand's economy. Understand the big picture trends most likely to impact your business.



Major Parties Political Panel

From regulation to capital access, MPs share their party perspectives on supporting growth and ensuring balance in New Zealand's lending sector. A must-attend discussion for the financial services sector ahead of Election 2026.



Dan Bidois National



Hon Shane Jones NZ First



(TBA) ACT



Arena Williams



Francisco Hernandes Greens

BREAK 10:30 AM

11:00 AM - PART 2

CONCURRENT SESSIONS



Session A: Consumer Credit Regulation Changes: What it means for you and your business

Representatives from the Financial Markets Authority (FMA) and the Commerce Commission take the stage together to speak to the upcoming transfer of consumer credit regulation. Understand what to expect from the move to a supervision and monitoring regime, and areas of focus immediately following the transfer.



Session B: Business Confidence and Growth in Focus

Katherine Rich, CEO of BusinessNZ, unpacks the pressures and opportunities shaping Kiwi businesses today. Gain valuable perspective to better anticipate the needs of your commercial lending and leasing customers.



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The Beauty of Hindsight: Overseas Disruption Lessons for NZ

Drawing on Australia's Royal Commission and industry reforms, Diane Tate, CEO of the Australian Finance Industry Association (AFIA), will be here to share what New Zealand can learn from Australia's lending sector upheavals.



Checklist for Change: Change Management Made Practical

With 25+ years in financial services and fintech, John Grant from Odessa reveals how to seize opportunity in change, tackle project risks, and drive success during transformation. Packed with real-life lessons (some learned the hard way) for project success in any role.



LUNCH 12:50 PM

01:30 PM - PART 3

The Cyber Challenge: Expect the Unexpected

In this interactive session, challenge your assumptions and sharpen your understanding of cyber risk right now, with KPMG's Peter Bailey. Gain strategic takeaways to strengthen yours and your organisation's resilience in a game where the rules keep changing.



Growth: A staple for every board agenda

New Zealand's specialist lending sector is no longer on the periphery, it's injecting market competition and providing innovative and flexible options that consumers and businesses increasingly rely on. How can we ensure this momentum continues? This session explores how financial services leaders forecast opportunity, respond to ongoing market change, and embed growth into their everyday decision making. Featuring (L-R) FSF Chair and Turners Automotive CEO Todd Hunter, MTF Finance CEO Chris Lamers, and Head of NZ SG Fleet Kimberely Gargiulo.



BREAK 03:00 PM

03:15 PM - PART 4

The Future of Lending starts here: What Future Customers want

Let's explore young and emerging adults' (18–32) mood toward money: values, emotional drivers of trust, communication preferences, and how they want to be rewarded. Lance Webb, Ipsos NZ Executive Director, has spent his career at the intersection of customer experience, employee experience, and business transformation — helping organisations design experiences that drive real impact. Lance will introduce a practical Trust Framework to help business design experiences that build genuine connection and loyalty. Session sponsored by Alfa Systems



Navigating Change with Confidence - Keynote Wade Jackson

Discover actionable strategies to turn adaptability into a competitive edge for you and your organisation with renowned coach, author, and stand-up comedian Wade Jackson. Experience how Wade's unique blend of positive psychology, high-performance coaching, and improv helps equip teams with practical tools to manage stress and navigate constant change. Session sponsored by Finzsoft



CONFERENCE CELEBRATION AND NETWORKING 05:00 PM Sponsor:

